#### jy15^008(1)*CURRICULUM VITAE*

## AMIT KUMAR SINGH

## A-1/9, Annapurna Nagar Colony

**Vidyapith Road,Varanasi-221002**

#### Cell no: +91-9628664349

#### E-mail id: amit.singh0076@gmail.com

**JOB INTEREST**:

* Zeal to endeavor my best in what ever I do.

**JOB OBJECTIVE:**

* To work in an atmosphere, which incorporate the innovation tendencies in me and enhance the best out of the learning experienced and grow along with organization.

**EMPLOYMENT HISTORY : Total Experience of 7 Years .**

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**PROFESSIONAL EXPERIENCE:**

* Working as **“Senior Executive”** in **Onicra Credit Rating Agency of India Ltd Varanasi (U.P) From 19 Aug 2014 to Till date**.

**JOB PROFILE**

* Responsibility to Genrate Business for Performance & Credit Rating of MSME & SME Enterprises through Nationalized Bank & NSIC.
* Worked as a **“Sales Manager”** **(Channel sales)** in **ICICI Securities Ltd** **Mathura (U.P) ,From 21 May 2012 to 01 July 2013.**

**JOB PROFILE**

* Handling Two branches of **ICICI Bank Ltd.** in **Mathura** , monitoring **Mathura Territory** & handling a team of 8 executives & 2 on- roll employees in 2 different bank branches for acquisition of Demat A/Cs through the existing clients of ICICI Bank & as well as through open market.
* Counseling & Motivating my team to do work sincerely setting high standard in transparency, integrity and ethical conduct.
* Solving customer grievances in utmost good faith.
* Worked as a **“Relationship Manager”** in **S.S.J Finance & Securities Pvt. Ltd. Varanasi(U.P) From 7th May 2009 to 14th Feb2011**.

**JOB PROFILE**

* I am responsible for selling offline D-MAT a/c and Commodity a/c and

Generating Brokerage for the company.

* Worked as **“Asst. Unit Manager”** in **ICICI Securities Ltd**  **Varanasi (U.P)**

**From 01 Jan 2007 to 04 May 2009.**

**JOB PROFILE**

* Responsibility to sell D-Mat A/c of ICICI Securities through a team of Fifteen to Eighteen executive.
* Counseling & Motivating my team to do work sincerely setting high standard in transparency, integrity and ethical conduct.
* Boosting up there morale generating awareness about the market competitiveness and business rivalries.
* Reinventing and aligning them to changing market condition for smoothly, properly achievement for targets.
* Solving customer grievances in utmost good faith.
* Proper scrutiny of all customer documents (KYC).
* Worked as **“Senior Associate”** in **ICICI Securities Ltd Varanasi (U.P) From**

**01** **July 2005 to Dec. 2006**.

**JOB PROFILE**

* Responsibility to sell D-Mat A/c & commodity A/c & achieve month wise set targets .
* Solving customer queries & grievances in utmost good faith.

**CAREER ACHIEVEMENT**  :

1. **Member of “ICICIdirect agent star club”.** for **highest sourcing new accounts in the period of June 2006 to** **November 2006** .
2. **Member of “ACE Club” of ICICI Securities for achieving the NCA Target of value product (ERS) for quarter III in Year 2012-2013.**

**PROFESSIONAL QUALIFICATION:**

* **M**aster’s In **B**usiness **A**dministration **(Finance**) from Sikkim Manipal University.

**ACADEMIC QUALIFICATION:**

* **B**achelor in **A**rt’s form Purvanchal University .
* Intermediate (Science) form U.P Board .
* High School (science) form U.P Board .

**TECHNICAL QUALIFICATION:**

* Diploma in Computer Application (D.C.A)
* Project work on “Bank Account System”.

**COMPUTER SKILLS:**

* M.S. Office.
* Internet.

**HOBBIES :**

* Interacting with People.
* Reading News Paper.

**STRENGTH :**

* Result & Target Oriented, Belief in Myself .
* Positive attitude towards any problems, confidence,Exellent Team Skills.

# PERSONAL PROFILE:

DATE OF BIRTH : 5th July 1976.

FATHER’S NAME : Sri. Krishna Singh

NATIONALITY : Indian

SEX : Male

MARITAL STATUS : Married

LANGUAGE KNOWN : English, Hindi

PERMANENT ADDRESS : VILL- SEMARA, P.O. - SINGARPUR

DISTT.-GHAZIPUR(U.P) PIN CODE-233221

**DATE: 28/01/2015**

**PLACE: Varanasi (Amit Kumar Singh)**